

**AWSome Day 2018**  
**Geneva**

# AWSome migrations and operations in the Cloud

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# Our DNA

- 100% Cloud
- 100% outsourcing
- 100% renting
- 100% all inclusive
- 0% surprise



# Challenge #1

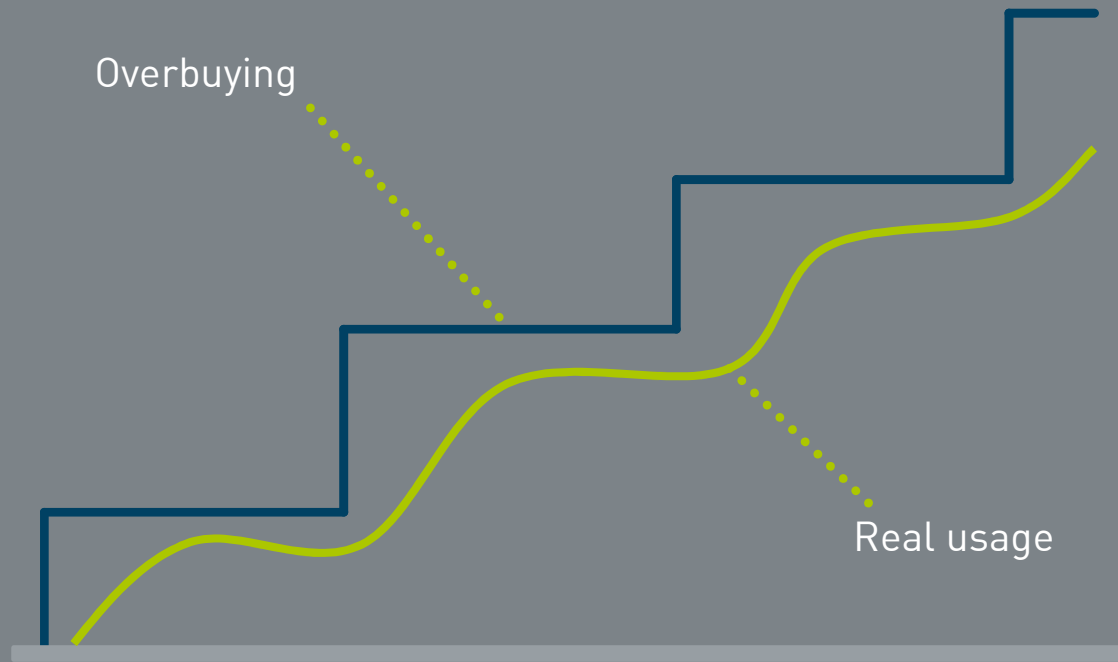
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# Challenge #1

- 2 architectures
- 6 pricing schemes (CAPEX vs. OPEX)
- Full vision
- Wide savings scope



# Challenge #2



Have you ever made some overbuying ?

## Challenge #2

- Scale up and down
- Mix up with convertible instances
- Full agility
- Full flexibility



# Challenge #2



Savings potential is huge

## Challenge #3

\$25.-



## Challenge #3

- Integrated with AD
- Fast and easy deployment
- Mobile
- Cost effective
- Secure by nature



# A last figure

100%

**And now ?**

Ready for a test ?  
It's on us !

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